

Business Opportunities Fair 2026

Content Media



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none

Schedule

- 21 September: Pre-BOF sessions (all day early registration)
- 22-23 September: Main BOF sessions
- 24 September: Training sessions

Description

The ADB BOF is a one-stop forum for consultants, consulting firms, contractors, manufacturers, suppliers, and civil society organizations looking to provide goods, works, and services for ADB and ADB-financed projects. Organized since 2009, it has proven to be an excellent opportunity to network not only with peers in the industry, but also with ADB specialists in the Energy, Transport, Water and Urban Development (WUD), Agriculture, Food, Nature, and Rural Development (AFNR), Public Sector Management and Governance (PSMG), Finance, Digital, and Human and Social Development (HSD) sectors, as well as specialists from the following thematic areas, namely, Climate Change, Environment, Safeguards, Gender, Fragility and Engagement, and Regional Cooperation and Integration and Trade.

Pre-Business Opportunities Fair (BOF) sessions

This year, the BOF will kick off on 21 September with dynamic pre-fair sessions, featuring dedicated briefings for Civil Society, Academia, Nongovernment Organizations, and Institutional Procurement. These sessions will equip participants with practical insights into ADB's engagement modalities, procurement processes, and upcoming business opportunities, setting the stage for meaningful participation in the days ahead.

Sector booths will also open on Day 1, giving participants early, direct access to ADB sector and thematic teams to explore sector priorities and initiate discussions ahead of the main BOF sessions.

To ensure a smooth experience, Day 1 is also designated for early registration for the claiming of event badges of registered participants, which is open throughout the day at the ADB Visitor Registration Center along ADB Avenue.

Training sessions

On 24 September, registered participants will have the opportunity to attend training sessions as part of the capacity-building efforts. These sessions will focus on key topics to decode ADB procurement framework including:

- Understanding bidding documents for goods and works contracts
- Evaluation Using Merit Point Criteria for goods and works contracts
- The New ADB Safeguards Policy: Environmental and Social Framework (ESF)
- Dispute Resolution as a support to quality of infrastructure

These sessions aim to enhance participants' understanding and practical skills in procurement and safeguards, contributing to improved project outcomes. Registration link will be sent to all BOF registered participants through email. Seats are limited.

One-on-one meetings

Appointments with ADB staff can be requested by registered participants through the appointments desk at the BOF. Appointments can be scheduled with ADB sector and project processing experts from Sectors Departments (SD), subject to their availability, and with procurement specialists from ADB's Procurement, Portfolio, and Financial Management Department (PPFD) on a first come, first served basis.

Networking among participants

Participants are invited to utilize the following ADB networking groups within the LinkedIn platform to communicate with other relevant professionals and prospective BOF participants.

- [ADB Consultants Network \(LinkedIn\)](#)
- [ADB Suppliers Network \(LinkedIn\)](#)

A participants' networking lounge will be available on 22–23 September. This provides a venue for participants to meet among themselves for face-to-face introductions and information exchange, and to explore possible areas of cooperation.

Objectives

During the event, participants will have the opportunity to:

- meet with ADB staff in procurement, consulting, project management, and related operations.
- meet with ADB sector specialists.
- network with other consulting firms, contractors, and suppliers.
- hear presentations on how to qualify for ADB-financed contracts.
- discover what business opportunities are available and where.

At the end of the event, participants will have:

- discovered the advantages of ADB-financed contracts.
- received an inside look at ADB's policies and procedures for the procurement of goods and works, the recruitment of consultants, and the engagement of NGOs and civil society organizations.
- learned how to locate business opportunities.
- learned the best practices to prepare responsive bids and proposals.
- received first-hand information on contracting opportunities by sector currently available under ongoing ADB-financed projects, and upcoming ADB pipeline projects.
- explored areas of cooperation with other BOF participants.

Expected output

The BOF aims to attract the most talented professionals, and to help them qualify for ADB projects. This increasing pool of highly competent bidders ensures the success of ADB projects.

Target participants

From ADB members:

- consultants
- consulting firms
- contractors
- manufacturers
- suppliers/traders
- NGOs and civil society organizations
- government officials
- embassy/trade commissioners
- think-tanks, institutes, academia, and centers of excellence

Resource speakers

ADB procurement and sector specialists will present general requirements for doing business with the ADB, applicable ADB policies and procedures for procurement of goods, works, and services, and ongoing and upcoming business opportunities.

Specialists on ADB's engagement with NGOs and civil society organizations will present a dedicated session on ADB business opportunities for these organizations.

Important documents

Please read the following attachments before registering to the BOF and making any travel arrangements.

- [General information guide](#)
- [BOF FAQs](#)
- [Hotel listing and contacts](#)

- [Code of Conduct](#)

Costs

There is no fee to participate in the BOF. The ADB organizes the annual BOF as a free service to consultants, consulting firms, contractors, manufacturers, traders, suppliers, embassies/trade commissions, governments, civil society organizations, and the academe/think-tanks from ADB members who are interested in pursuing ADB-financed projects. All participants, however, are expected to shoulder all travel-related costs and arrangements (including return airfare, hotel accommodation, daily subsistence, ground transport, and appropriate visa, if required) for their participation to the BOF in Manila, Philippines.

Business Outreach Team

Galiya Ismakova (Ms)

Business Outreach Director

Procurement Director, Procurement, Portfolio, and Financial Management Department (PPFD)

Sharlene Shillingford-Mcklmon (Ms)

Business Outreach Team Leader

Principal Procurement Specialist, PPFD

Bisma Husen (Mr)

Business Outreach Co-team Leader

Principal Procurement Specialist, PPFD

Consultants

Marie Charmaine “Apple” Yuson (Ms)

Project Manager and Coordinator

Clarissa Santos (Ms)

Logistics Administrator

Jhoanna "Gigi" Quimson (Ms)

Event Management Assistant

Celine Santos (Ms)

Logistics Assistant

Jerald Acosta (Mr)

Digital Communications Expert

Event Contact

Contacts

external

BOF 2026 Secretariat

Type

Text

Value

Asian Development Bank

Type

Email (contact form)

Value

adbbusinessopportunities@adb.org

[Submit your EOI now](#)

[Click here to access the EOI form.](#)

Series

Business Opportunities

Subjects

[ADB administration and governance](#)

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General information guide

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14th ADB Business Opportunities Fair 2026
ADB Headquarters, Manila, Philippines
21 – 24 September 2026
General Information Guide

I. FAIR VENUE

The 14th Business Opportunities Fair will be held on 21 – 24 September 2026 in the ADB Auditorium at the Bank Headquarters, 6 ADB Avenue, Mandaluyong City, Philippines.

II. HELPFUL WEBSITES

You are encouraged to visit the ADB Business Opportunities website: <http://www.adb.org/site/business-opportunities/main> for further information concerning operational procurement for consulting services and for goods, works and related services.

You are likewise invited to utilize the following ADB networking groups within the LinkedIn platform to communicate with other relevant professionals and prospective BOF participants:

ADB Consultants Network (LinkedIn) - <https://www.linkedin.com/groups/ADB-Consultants-Network-3796524>

ADB Suppliers Network (LinkedIn) - <https://www.linkedin.com/groups/ADB-Suppliers-Network-3796532>

Follow the ADB Business Center LinkedIn for updates and other Business Opportunities Outreach activities <https://www.linkedin.com/showcase/adb-business-center/>.

III. MEETINGS WITH STAFF

Procurement Experts at the Bank will be available on Days 1 and 2 to meet with participants on a first-come, first-served basis. Sector experts from the project departments of ADB may be available to meet with participants. Confirmed participants who registered by the deadline will receive through email prior to the event, a list of ADB sector experts and their respective contact details to facilitate direct correspondence requesting individual appointments.

Signages will be prominently displayed near the Auditorium to indicate designated meeting places. Participants are requested to adhere to the 20 minutes maximum per person to be able to accommodate as many people as possible.

IV. TRAVEL ARRANGEMENTS

NOTE: Please be advised that all travel, hotel, visa arrangements (no arrangements will be made for visa on arrival) will be done by the participants themselves. ADB will not support arrangements for visa on arrival. Participants are responsible for all travel costs.

Several international airlines operate regular services to and from Manila. You are advised to secure required visa/s and your return bookings prior to your departure for Manila and ensure that your travel documents required to proceed to and enter the Philippines are in order as early as possible. Passports must be valid for at least six months beyond the intended date of entry into the Philippines.

Philippine Visa

Holder of some passports may enter the Philippines visa-free for tourism and business purposes, and for stays not exceeding 30 days. Travelers entitled to visa-free entry must hold a passport valid for at least 6 months at the time of arrival in the Philippines, and tickets for their return journey or to the next port of destination.

Holder of some passports who are not in the [list](#) are required to obtain a visa prior to their flight to the Philippines at the nearest [Philippine Embassy or Consulate](#). Visa processing time takes around 20 working days. See general [requirements for a Philippine visa](#).

Some Indian and Chinese nationals may be exempt from the visa requirement if they fall under either criteria [A](#) (for Chinese) or [B](#) (for Indians) as provided by the Philippine Bureau of Immigration.

IMPORTANT NOTE:

BOF is an event to provide opportunities to all companies/individuals who are interested in doing business with the Bank under ADB-financed projects for finding its own business opportunities and networking with possible business partners. It is not a training event that is financed by TA projects, where participation of nominated EAs is funded, including travel cost. Participation in BOF is voluntary and self-funded. Individuals requiring a Philippine entry visa are expected to be able to independently secure an appropriate visa. ADB can provide a visa support letter which may be issued upon request but should be received by the BOF Secretariat not later than [20 August 2026, Thursday, 12 noon, Manila time \(or even earlier for some of the embassies or consulates\)](#). Please note though that this does not guarantee you a visa and it remains at the discretion of the Embassy/Consulate. Kindly check the visa processing time of the concerned Embassy/Consulate as ADB may not be able to request to expedite visa processing for late submissions.

Hotel Accommodations in Manila

Please check the Business Opportunities website for a list of hotels and names of hotel contacts with proximity to the ADB headquarters. We have requested these hotels, on a non-committal basis, to provide special rates for the Business Opportunities Fair. Please call or email directly the designated hotel contact persons and make special reference to the ADB Business Opportunities Fair when making your bookings. Kindly note that the rates indicated are not applicable to online bookings.

Airport Transfers

Arrangements for airport transfers can be arranged either through your choice of hotel or by taking taxis.

For your convenience, you may avail yourself of an accredited fixed rate or metered taxis. Accredited transfer services on a pre-paid coupon basis currently charge a rate of around Philippine Peso (PhP) 1,000 (or about US\$ at exchange rate of **PhP 59.87 per US\$1.00 as of 20 March 2026**) if drop off or pick up point is within Ortigas Center, where ADB and ADB-accredited hotels are located. Accredited NAIA metered taxis (different from regular taxis) generally fetch lower rates than pre-paid transfer services. For all transportation options at the NAIA, you may also visit <https://www.miaa.gov.ph/index.php/announcements/miaa-announcements/all-transportation-options-at-naia>.

Due to frequent heavy traffic between Ortigas Center and the airport, it is advisable to leave at least 4-5 hours before your flight departure. The international terminal fee, Philippine travel tax, and departure tax are usually included in the ticket cost. However, we encourage you to verify this information with your local travel agency or check on the fine print of your e-ticket.

V. ACCESS TO ADB

Access by participants to the ADB building is allowed only through a visitor registration system. All those who have received a system-generated email acknowledgement of their online registration will be enlisted in the system and will be issued an event-specific ID pass upon presentation at the ADB gate of any valid ID with photo (e.g., passport or driver's license).

The ADB-issued event-specific IDs will be valid throughout the duration of the Fair and will allow participants to get in and out of ADB through its various gates. Please always wear the ID while inside ADB premises.

VI. HOSPITALITY ARRANGEMENTS

Light snacks will be served in the morning and in the afternoon during the Fair. All participants are invited to a **networking cocktail reception** from 5:30-8:00 p.m. on Tuesday, 22 September 2026 at the Staff Hub (beside the Auditorium). This will be a good opportunity to network with staff and co-participants of this Fair.

In addition, a Participants’ Networking Lounge will be available to participants for the entire 2-day duration of the Fair. This provides a venue for face-to-face introductions, information exchange, and to explore possible areas of cooperation among participants. Signages will be prominently displayed to indicate designated venues.

A variety of meals at reasonable prices are available for lunch at the ADB Staff Hub or at the Executive Dining Room (EDR) located on the second floor of the Special Facilities Block (take the spiral staircase near the Auditorium). Alternatively, you may wish to try restaurants in nearby malls in the Ortigas Center. A vicinity map is available on the BOF website.

VII. LANGUAGE

All business sessions will be conducted in English which is the working language of the Bank. As the sessions are also intended to promote teamwork and networking, it will not be possible to have translators during this event. We therefore emphasize the importance of the attendees’ knowledge of the English language to encourage their active participation in the sessions.

VIII. LOCAL INFORMATION

Check out the website below for information on the local weather, currency, transport, business, and more:

<https://beta.tourism.gov.ph/>
<https://philippines.travel/>

These were suggested by CSD:

<https://www.smarttraveller.gov.au/destinations/asia/philippines#:~:text=Latest%20update%3AWe%20continue%20to,occur%20anywhere%20in%20the%20Philippines>
<https://www.nationalgeographic.com/travel/article/partner-content-know-before-you-go-the-philippines>

IX. MISCELLANEOUS SERVICES/FACILITIES AVAILABLE AT ADB HEADQUARTERS BUILDING

ADB Staff Hub	Level 1, Special Facilities Block
Executive Dining Room (EDR)	Level 2, Special Facilities Block
ADB Cashier	Ground Floor, Office Tower Building
Commercial Banks	Ground Floor, Office Tower Building
Travel Agents	Ground Floor, Office Tower Building
Library	Level 1, Office Tower Building
Medical/Dental	Ground Floor, Office Tower Building

Personal Counter (for phone cards,	
Courier services, etc.)	Ground Floor, Office Tower Building
Post Office	Ground Floor, Office Tower Building

X. INQUIRIES

Should you need additional information about the Fair, please contact businesscenter@adb.org

Summary of what you must do to participate in the ADB Business Opportunities Fair 2025:

- Register online for the ADB Business Opportunities Fair (BOF) as soon as possible to ensure timely receipt of your email confirmation of participation with attachments of important pre-event documents.
- Download **“The Event App by EventsAIR”** (available for iOS and Android) onto your mobile phone, where important event information will be accessible. An access code for the app will be sent to all registered participants closer to the event date.
- Ensure that your travel documents, including passport, are in order and transit visa and/or Philippine visa, if required, was obtained upon receiving ADB’s confirmation of your participation.
- Make your flight and hotel bookings at the latest upon receiving ADB’s confirmation of your participation. For hotel bookings, please communicate directly with the contact person of your preferred hotel provided in the Hotel Listing. ADB will not be responsible for any prior costs incurred resulting from the participants’ no confirmation.

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Frequently Asked Questions (FAQs)

Q. What is the BOF?

A. *The ADB Business Opportunities Fair (BOF) is a one-stop educational and networking forum for consultants, contractors, manufacturers, and suppliers looking to provide goods and services for ADB-financed projects. It has proven to be an excellent opportunity to network not only with peers in the industry, but also with ADB specialists in the Energy, Transport, Water and Urban Development (WUD), Agriculture, Food, Nature, and Rural Development (AFNR), Public Sector Management and Governance (PSMG), Finance, Digital, and Human and Social Development (HSD) sectors, as well as specialists from the following thematic areas, namely, climate change, environment, gender, fragility and engagement, and regional cooperation and integration and trade. Participants will learn about ongoing and upcoming ADB business opportunities from ADB staff and can network with industry colleagues to explore potential areas of cooperation and alliances.*

Q. When and where is the BOF conducted?

A. *The BOF is an annual event, conducted at the ADB Headquarters in Manila, Philippines.*

Q. Is there a fee to participate in the BOF?

A. *No, there is no fee to participate in the BOF. The ADB organizes the annual BOF as a free service to consultants, contractors, manufacturers, traders, suppliers, embassies/trade commissions, governments, civil society and the academe/think-tanks from [ADB members](#) who are interested in pursuing ADB-financed projects. Overseas participants, however, are expected to shoulder all travel-related costs and arrangements (including return airfare, hotel accommodation, daily subsistence, ground transport, and appropriate visa, if required) for their participation to the BOF in Manila, Philippines.*

Q. How can I participate in the BOF?

A. *Interested participants should individually apply online through the Business Opportunities Fair 2026 webpage within the [ADB's website](#) by submitting an [Expression of Interest \(EOI\)](#). Submission of EOI will close on **Friday, 14 August 2026**, end of day Manila time. Interested participants are expected to be aware of and to adhere to this deadline.*

Q. Can I have one-on-one meetings with ADB sector and procurement specialists?

A. *Yes, participants may directly arrange meetings with relevant ADB sector specialists. Appointments can be requested by registered participants through the appointments desk at the BOF. They can be scheduled with ADB sector and project processing experts from Sectors Departments, subject to their availability, and with procurement specialists from ADB's Procurement, Portfolio, and Financial Management Department, on a first come, first served basis.*

Q. How can I properly prepare for participation in the BOF?

A. *Upon receipt of an automated ADB email acknowledgement of registration to the BOF, participants should attend to all the necessary travel arrangements on their own while taking guidance from the **General Information Guide and Hotel Listing** provided on the BOF webpage. Participants are also invited to the [ADB business opportunities webpage](#) where one can find current information on proposed and approved projects, procurement notices and plans. In addition, you may also refer to the [ADB Business Center](#) for FAQs and key policy and operational documents, and the [Project and Tenders](#) page for the latest tenders and procurement notices.*

Hotel Program for Manila, Philippines (valid until 27 September 2026 for BOF participants only)

Name of Hotel	2026 ADB Rate (Room + Breakfast nett rate)	Room Category	Address	Phone No.	Reservation Policy	Contact Person / E-mail	Cancellation Policy	No-show Policy	Internet Access in Room	Other Amenities	Travel Time to and from ADB	Website
EDSA Shangri-la Manila	PHP 7,093 net (single occupancy)	Deluxe	1 Garden Way, Mandaluyong City	(632) 8633-8888	Reservations must be guaranteed by credit card	Michele Castro-Palma michele.castro@shangri-la.com	Reservations may be cancelled 24 hours prior to the arrival date without penalty charge.	One night equivalent No-show fee	Free high speed internet	Free use of pool, health club	8 minutes by car 10 minutes walk	http://www.shangri-la.com/en/property/manila/edsashangri-la
Citadines Millenium	PHP 4,620 nett (single occupancy)	Studio	11 Ortigas Ave., Ortiags Center, Pasig City	(632) 8814-6888	Reservations must be guaranteed by credit card	John Robert Lozareto lozareto.robert@the-ascott.com	Reservations may be cancelled 24 hours prior to the arrival date without penalty charge.	One night equivalent No-show fee	Free high speed internet	Free local calls, welcome amenities, daily coffee and tea set up; gallon of water, fitness center facilities, swimming pool, free access to Residence lounge	4 minutes by car	http://www.the-ascott.com/
	PHP 5,429 nett (single occupancy)	One Bedroom Deluxe									8-minute walk	
Crowne Plaza Manila Galleria	PHP 6,300 nett (single occupancy)	Standard 40 sq.m.	Ortigas Ave., cor ADB Ave.	(632) 8633-7222	Reservations must be guaranteed by credit card	Gayle Calub gayle.calubl@ihg.com	Reservations may be cancelled 24 hours prior to the arrival date without penalty charge.	One night equivalent No-show fee	Free high speed internet	Buffet breakfast, daily coffee and tea making facilities; mineral water, fitness center facilities (open 24/7), swimming pool	2 minutes by car	http://www.crowneplaza.com/galleriamanila
											5-minute walk	
Discovery Suites	PHP 5,600 nett (single or double occupancy)	Deluxe Room / Premier Room	25 ADB Ave., Ortigas Center, Pasig City	(632) 7719 8888 local 6929 (Sales);	Reservations must be guaranteed by credit card	Tiffany Ong Sison tiffany.ong-sison@discovery.com.ph	Reservations may be cancelled 24 hours prior to the arrival date without penalty charge.	One night equivalent No-show fee	Free high speed internet	Access to Balance Lifestyle Fitness Club' s facilities: gym, pool & sauna Access to self-service laundry and dryer machines located at the 10th, 12th, 15th and 17th floor Daily replenishment of water bottles, coffee and tea Access to one (1) parking space per suite Complimentary local calls 10% discount on all F&B 10% discount on Business Center Services	5 minutes by car	http://www.discoverysuites.com/
	PHP 6,200 nett (single or double occupancy)	One Bedroom Suite		(632) 7719 6930-32 (Reservations)		ds-reservations@discovery.com.ph					3-minute walk	
AC Hotel by Marriott Manila	PHP 7,000 nett (single occupancy)	Superior King / Superior Double	GLAS Tower, Ruby Road, San Antonio Pasig City, 1605, Philippines	(632) 8372 8888	Reservations must be guaranteed by credit card	Ryan Loreno Ryan.Loreno@acmarriott.com Reservations Reservationsachotelmanila@acmarriott.com	Reservations may be cancelled 48 hours prior to the arrival date without penalty charge.	One night equivalent No-show fee	Free high speed internet	Pool, Gym, AC Library 3Restaurants (AC Kitchen, AC Lounge, AC Roofdeck Bar) & In Room Dining Service	3-5 minutes walk	http://www.acbymarriottmanila.com

Name of Hotel	2026 ADB Rate (Room + Breakfast nett rate)	Room Category	Address	Phone No.	Reservation Policy	Contact Person / E-mail	Cancellation Policy	No-show Policy	Internet Access in Room	Other Amenities	Travel Time to and from ADB	Website
Marco Polo Ortigas	PHP 6,400 nett (single occupancy)	Superior	Meralco Ave. cor. Sapphire St. Ortigas Center, Pasig City	(632) 7720-7777	Reservations must be guaranteed by credit card	Jordan Miranda jordan.miranda@marcopolohotels.com Joy Joy Anne Mariano joyanne.mariano@marcopolohotels.com Reservations rsrv.mnl@marcopolohotels.com	Reservations may be cancelled 24 hours prior to the arrival date without penalty charge.	One night equivalent No-show fee	Free high speed internet	Free roundtrip scheduled transfers to and from ADB; free local calls, free use of gym and pool, Nespresso coffee-making facilities, local newspaper, welcome fruits, bottled water, shoe shine service	7-8 minutes by car	http://www.marcopolohotels.com/
	PHP 6,900 nett (single occupancy)	Deluxe									11-14 minute walk	